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Distributors Recognized for Outstanding Customer Support

MINNEAPOLIS, MN (May 29, 2018) Benson Medical Instruments recently honored distributors who provide their customers with outstanding customer support at the company's annual sales meeting May 10-11 in Minneapolis, MN. Benson Medical President, Stephen Benson, presented Stephanie Billing and Kim Biro of Chesapeake Occupational Health Solutions (Hanover, MD) and Neil Adams of Foster Special Instruments (Cincinnati, OH) with certificates for Outstanding Customer Support by a Distributor in 2017.



From left to right: Jim Teter, Benson Medical Instruments; Kim Biro and Stephanie Billing, Chesapeake Occupational Health Solutions; Stephen Benson, Benson Medical Instruments.

“Benson Medical honors distributors who support not only the customers who use our audiometers and spirometers, but also the occupational health industry at large,” states Jim Teter, Sales Manager. “These awardees make a practice of getting involved in the industry at national and regional levels, sponsoring CAOHC and NIOSH training sessions, offering the latest technology, and creatively addressing customer needs.”

This is the third year of the award, which is open to all authorized Benson Medical distributors. It is the second time both Foster Special Instruments and Chesapeake Occupational Health Solutions have been recognized.



Center: Neil Adams, Foster Special Instruments
Left and right: Jim Teter and Stephen Benson, Benson Medical Instruments.

“Receiving any award is exhilarating, but Benson Medical Instruments recognized us for Outstanding Customer Support,” Neil Adams said at the meeting. “Not total sales or number of new accounts, but customer support. It shows not only that our hard work and conscientious effort to fully support our customers are being recognized, but also that Benson is equally focused on supporting our mutual customers.”

Benson Medical Instruments Co. designs and manufactures audiometers, earplug fit testers, spirometers and software to manage hearing conservation and occupational spirometry programs. Benson instruments are widely used in military, industrial, and government safety and health applications. For more information: Jim Teter, Sales Manager, Benson Medical Instruments Co., 310 Fourth Avenue South, Suite 5000, Minneapolis, MN 55415 USA (Office) +1 612-827-2222 (Email) sales@bensonmedical.com (Website) [Benson Medical](http://www.bensonmedical.com) (<http://bit.ly/2b3285i>).

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